

“ You don't have to be good with numbers. However, it's important to understand your numbers. ”

— Panos Kilimis



Who is this offer for?

Business owners with 1 to 15 employees who want to run their business using clear financial data — without having to study accounting.

The Problem

- High effort with little financial clarity.
- Numbers are left to accountants.
- Growth eats up liquidity.
- Revenue is confused with profit.
- Profit is confused with liquidity.

YOUR CONCRETE BENEFIT

Contribution Margin, Break-even-point & Liquidity.

Understand the 3 most important key figures for your business.

Clarity: Am I really making money?

See at a glance whether your business is profitable.

Control-Forecast-Planning

Take timely corrective action when targets are missed.

Concrete Action Priorities

No more graveyards of numbers — just clear next steps.

About me — Panos Kilimis

I have over 40 years' experience in international business as an entrepreneur and manufacturer. I speak the language of practice, not textbooks.

“Digitalization is not an end in itself. My concepts for entrepreneurs streamline processes and give employees the freedom they need to work efficiently without feeling pressured.”



www.doing-together.com



Panos Mentor & Coaching

Understand your finances to run your business successfully.

“Success comes from working together towards a common goal.”
— Panos Kilimis

MY SERVICES

1.)

SEMINAR / WORKSHOP

Lecture on contribution margin, break-even-point and liquidity.

Seminar / Workshop

Price on Request

per Group (max. 5) (approx. 2 hours)

2.)

INDIVIDUAL EVALUATION

Individual analysis using the 10-minute monthly tool. Provides clear action recommendations.

Individual Evaluation

Price on Request

per session (approx. 60–90 min.)

3.)

COMBO PACKAGE

Workshop + individual Feedback + Follow-up Session. Ideal for a solid start.

Package

Price on Request

Workshop + Evaluation
+ Follow-up Appointment

4.)

MONTHLY COACHING

Once a month, we'll review your finances together and set priorities.

Price on Request

(per month)